

WPF *orum* NEWS

A Publication of the Women's Professional Forum • P.O. Box 38594, Greensboro, NC 27438 • www.wpforum.org

PRESIDENT'S MESSAGE

Carol Williams-Gilbert



For some of us...Greensboro natives, we can remember the day the Friendly shopping center had Scott Seed and an Eckerd's Drug store. It was the talk of the town when the "new" Burlington Industries Building would be built next door to the Friendly Shopping Center, which had greatly expanded by this time, and the center had even bought a Santa Claus statue that waved to passing cars every Christmas. I remember one of our neighbors and one of my father's best friends worked for BI. Every week or so, Jim would bring us pictures taken on his Polaroid camera of the progress of the building. I remember thinking how big and innovative this structure was going to be....

Now....twenty years later....that "new" structure has been replaced by Shops at the Friendly, and the once small shopping place tripled in size, and progress has been made.

When I drove by Ben & Jerry's Ice Cream parlor (which is a great addition in my opinion) a week ago Friday, I weighed in my mind the changes brought on by continuing growth in Greensboro. None

of us would have thought the new BI building would be out of date, unused and blown up.....and who could have imagined the largest Harris -Teeter being built on Mr. Benjamin's back yard!

Then I saw "her"....yellow curls bouncing as she toddled ahead of her mother and the stroller....Dressed in one of those precious pink play suits with matching ruffles on her bottom. Her eyes shone as she danced along...singing her little heart out.

June Meeting:

Wednesday, June 13 @ 11:30am

The Painted Plate - 2001 N. Church St, Greensboro

Cost:

Active members are prepaid;
Supporting or Emeritus members and
Guests, \$15.00

Reservations:

Please contact **Carol Matznick** at **605-9108**
or **carol4wpf@aol.com** if:

- You are a Supporting or Emeritus member and would like to make a lunch reservation
- You would like to invite a special guest
- You are an active member and need to cancel your reservation

Cancellation of reservations is a membership requirement

WPF Board Members

President

Carol Williams-Gilbert
292-5833
cgilbert@guilfordcollegeumc.org

President-elect

WPF Foundation liaison
Holiday Bazaar Coordinator
Brenda Morris
375-5876
Brenda_morris@ncsu.edu

First Vice President

Member Relations
Patty Aiken
855-9141 xt301
paiken@hanamint.com

Second Vice President

Newsletter/Website Coordinator
Bonnie Ferguson
852-2505
bonnieferguson@qualityprinting-mcbdisplays.com

Secretary

Anna Fesmire
288-6607
afesmire@bellsouth.net

Treasurer

Elizabeth Heard
433-4081
Eheard@BBandT.com

Membership Committee Chair

Kris Landrum
271-5243
Klandrum@tuggleduggins.com

Director At Large

**Summer Social/Small
Group Dinner Coordinator**
Carter Leinster
230-0071
Reach.us@triadfinancialadvisors.com

Director At Large

**Summer Social/Small
Group Dinner Coordinator**
Judy Piper
334-4703
jrpiper@uncg.edu

Past President/Nominating Comm. Chair

Vicki Honeycutt
278-1661
vlhoneycutt@earthlink.net

WPF Foundation President

Meryl Mullane
545-8838
meryl@mullanep.com

Executive Assistant

Carol Matznick
605-9108 / (fax) 605-9103
carol4wpf@aol.com

Next WPF Board Meeting

June 21, 11:30 am - 1:00pm @ Guilford College United Methodist Church

WPF Foundation Board Members

WPF Foundation President

Meryl Mullane
545-8838
meryl@mullanep.com

Corresponding Secretary

Gloria Thompson
697-9826
gloriathompson@triad.rr.com

Recording Secretary

Michele Smith
379-1390
msmith@hillevans.com

Treasurer

Ruth Wooten
664-0444
rwooten3@triad.rr.com

Past President

Darlene Ball
299-3730
darleneball@triad.rr.com

Fundraising Chair

Sandy Doyle-Jones
852-1495
sdoylejones@lifespanservices.org

Grants Committee Chair

Sue Kennedy
288-0044
SueKennedy@SMKConsultinggroup.com

Directors:

Linda Carlisle
carlisle.linda@gmail.com

Maureen Hartigan
855-8993
mfhartigan@triad.rr.com

Denny Kelly
275-7000
dkelly@bouvierkelly.com

Margie Motsinger
375-5540
mmotsinger@cheshirecenter.net

July Newsletter Deadline

June 25, 12:00 noon
Carol Matznick
carol4wpf@aol.com

That is when it hit me....if progress had not been "made"...I would have never had that perfect picture engraved in my mind's eye! I would much rather see a young, energetic little girl with bouncy curls than all those glass windows of BI (apologies to former BI employees who loved that building!)

I am thankful the stoplight was red, because I continued to think of all the young girls that YOU have helped bounce and sing along their lives journeys because of the WPF Foundation, and generous support of our scholarships! Because of YOU, a Girl Scout can talk about her handicapping condition and speak out for attention to medical needs....Because of YOU, three young ladies can come to our luncheon meeting and say that "Any Town" had changed their lives.....because of YOU...Kids Voting can teach young children how important democracy is and how the voting process is a privilege in our great country! THANK YOU! Thanks to Meryl Mullane and her Foundation Board for a superb presentation of the Foundation at our May meeting! Jackie Wieland had those numbers flowing, and I was impressed by the giving levels of our members. If Sandy Doyle-Jones did not catch you at the door with your checkbook....she will find you at the June meeting! Thanks to all who contributed to young girls being able to make progress in their lives, and bounce and sing along in green grass and under the blue sky! WPF is AWESOME!

I might start preaching at you if I continue to write this message....so I'll just look forward to seeing each of you at the June meeting when we have the privilege to hear Sue Cole as our guest speaker. I hope you had a safe and happy Memorial Day week-end.

New Member Deadline

Kris Landrum

Please remember that June 30th is the deadline for applications for new members to join WPF in our September "class". If you are the primary sponsor for a new member, you are responsible for putting together the new member packet, including the application form from the new member and recommendations from the three sponsors, and submitting that packet to the membership committee by June 30th. If you do not have a new member packet, please contact Kris Landrum, chair of the membership committee, at klandrum@tuggleduggins.com.

JUNE SPEAKER



Our June speaker is Sue Cole and her topic is “Defining Moments in the Life of a Financial Executive.” Sue is a principal of Granville Capital, a Greensboro-based “boutique” investment company specializing in hedge funds. Prior to joining Granville, Sue was president and CEO of U. S. Trust Co. of North Carolina. Sue is a former president of

WPF. She has continued her leadership roles throughout the state, currently appearing on the April 2007 cover of NC Magazine, honored as an “Exceptional North Carolina Women Leader.” In October 2006, she was elected to Chair of the N. C. Biotechnology Center board of directors. In 2003, Sue became the first woman to chair the board of directors of the North Carolina Chamber (formerly NCCBI), which was founded in 1942. Sue earned both her bachelor’s and master’s degrees from UNC-Greensboro and began her career at NCNB, forerunner of Bank of America. Sue is married to Gordon Cole and they have two daughters and one grandson. Sue is quoted in NC Magazine as saying: “If you’re stuck in a career that’s not fun, quit and do something else. It’s much easier to shine and have a balanced life if you’re doing something you love.”

Holiday Bazaar in May??

Brenda Morris

The holiday bazaar is not until November 14 but we are looking for talented artisans, craftsmen and vendors for this fun event.

Let your creative juices flow and if you have any suggestions send the name and email or phone number to Brenda Morris, Laura Burton or Katrina Soloman.

The deadline for WPF members to participate as a vendor for the holiday bazaar is September 15.

Dining Out

Our June Dining Out gathering will be on June 27th at Leblon Brazilian Steakhouse at 4512 West Market Street where they offer a “continuous dining experience”. Apparently, the great thing about “continuous dining” is that we get to start eating almost from the moment we walk in the door. Imagine that! The meal is at a “fixed price” with options for either a full meal with lots of meat, or an extensive salad bar for the vegetarian diner. Choices include several different cuts of beef, pork, lamb shoulder, chicken drumsticks, bacon-wrapped turkey breast and platters of grilled salmon, all cooked in Brazilian fashion. And you can try some or all of the options! If you’d like to join us, please contact our hostess for June, Anna Fesmire, at afesmire@bellsouth.net by June 25th.

Special Interest Group

Anything Goes -
Madge Megliola - 286-3441

Bennett College Mentoring -
Sandy Doyle Jones
852-1495 (work) 272-9126 (home)

Books and Arts -
Rose Lindsay Pfaff - 274-1426
Rose Pfaff - rosepff2000@yahoo.com

Dining Out -
Kris Landrum - 271-5243

Eating In -
Debbie Devine - 393-2056

Golf -
Sherry Thorne - 294-3232

Reverse Parenting -
Pat Boswell
373-2600 (office) 282-6500 (home)

Women of Wallstreet (WOW) -
Peggy Ward - 834-6950

Working Mothers of Young Children -
Laura Burton - 378-5566

Four-Minute Special

Denny Kelly



Reading or hearing the 4 Minute Specials has been one of the many things about WPF membership that I love. Now that it's my turn to share a more personal perspective than the Bio on Bouvier Kelly's website, it's hard to know where to begin.

I am the daughter of Frances M. Moose Walls, a vibrant, intuitive, forward-thinking woman who will turn 85 this October. She was a feminist long before Freidan and Steinham appeared on the scene, which is why all 3 of her daughters have boys' names.

(My name is Dennis.) Following many years on the faculty of George Mason University, she accompanied my stepfather on a 5-year stint as project director of Jeddah, Saudi Arabia before they both retired in the DC area. Since then she has spent every Sunday that they are in town guiding guests at the Smithsonian National Art Gallery. My love of art and design is genetic.

I grew up in New York (Manhattan, Brooklyn, Long Island) until my father's job moved us to Charlottesville, VA. After 9 years of school there, and 4 more getting my degree from William & Mary in Williamsburg, VA, I was eager to leave all things colonial and head for a city. Following a few years each in the DC area, Oklahoma, Colorado, Chicago and New Jersey, my husband and I bought a service franchise. We could have purchased any unclaimed Lawn Doctor market in the country. Based on demographics, growing season, size of lawns and other purely business criteria, we selected Greensboro, NC – site unseen.

By then, my kids were 6 and 3. Several years later, as I was juggling the business and motherhood, I suddenly became a single parent, had to sell the business and regroup. Isn't it amazing how the biggest challenges open new doors?

After a few months as the 5th employee at a 4-year-old ad agency, I realized that I had landed in my dream career. Everything clicked. My past experience in HR management, newspaper reporting, consumer research and print ad sales, all came together in a way I could have never imagined. In 1984, several years after joining the firm, I became a partner and the agency was renamed Bouvier Kelly. We now have 20 of the most creative people you'd ever want to work with and we delight every day in helping clients improve their reputations, enhance their brands and increase their market share.

Of course, lots of other changes have taken place too (in addition to the physical ones that I cannot hide.) Daughter Shannon is an independent change management consultant in Atlanta who saves Mothers Day weekend every year for our "no guests allowed" getaway. Son Graham, in technology sales, lives with wife Jenna and my 2 grandsons at Lake Norman. I also have a stepson with an ad agency in San Diego and a French "exchange son" who sort of never went home after living with us many years ago. Best of all, 7 years ago, after working side by side for so many years, Bouvier Kelly became a personal partnership as well as a business one. What a wonderful, crazy world!

Get Ready for WPF Summer Social

Put Thursday, June 28 6:00 – 8:00 PM
on your calendar for a relaxing, fun
evening with other WPF'ers.

Place- Home of Carter Leinster
4716 Jefferson Wood Ct.
Greensboro, NC 27410

Cost- \$20 Send check payable to WPF
to:
Carol Matznick, Executive Assistant
PO Box 38594 Greensboro, NC
27438
Or pay that evening at the door.

RSVP to Carter's office by June 21st
Call 230-0071 or email
Reach.us@triadfinancialadvisors.com

Directions to Carter's home:

4716 Jefferson Wood Ct.
Greensboro, NC 27401

From Winston Salem:

I-40 to N.C. 68 N.
Exit on Bryan Boulevard
Exit on New Garden Rd. (Guilford
College exit)
Turn right at the top of the ramp onto
New Garden Rd.
Turn left at the second light onto Hobbs
Rd.
Turn right into the Jefferson Wood
neighborhood
(look for the brick entrance way)
Turn right on Jefferson Wood Court
4716 is at the end of the cul-de-sac
Look for a cream and grey stone home

From Greensboro:

West on Bryan Boulevard
Exit on New Garden Rd. (Guilford
College exit)
Turn left onto New Garden Rd.
Turn left at the third light onto Hobbs
Rd.
Turn right into the Jefferson Wood
neighborhood
(look for the brick entrance way)
Turn right on Jefferson Wood Court
4716 is at the end of the cul-de-sac
Look for a cream and grey stone home

NEWS OF OUR SISTERS TURNS FOUR

Gloria Thompson

This May, News Of Our Sisters celebrated its fourth anniversary. During that time, we have sent out 654 messages, which works out to about 163 messages per year. We have 183 women on our e-mail list, 25 of whom are not currently members (too busy, moved away, etc.) but who have asked to stay on the list.

Our members tell us that the support they have received through this information exchange has been everything from encouraging to life-saving, from joyous celebration to hand holding through grief, and sharing everything from fun to despair. I know from my own personal experience just how soul-touching the support of one's friends can be. I was recently cleaning files on my computer and thought I could by now delete the messages of support I received during my heart problems. When I started reading them, I just couldn't delete them. Six months later -- they were still too touching to discard.

Review of Guidelines for News Of Our Sisters:

This is probably a good time to review our guidelines for publishing in News Of Our Sisters.

1. New of Our Sisters is primarily a venue for personal news: promotions, honors, children's accomplishments, business awards, support for life's difficult passages -- illness, death, job dislocation, etc. The idea here is that, with timely notification, we can support each other both in good times and bad.
2. We publish limited news of nonprofit events. The primary guide here is: Is this something our members would be interested in and unlikely to hear of from another source. A good example of this kind of news was Margie Motsinger's launch a little earlier of Camille's Closet. If something has adequate publicity, a big United Way function, for example, we are unlikely to publish specific information about it.
3. We do not publish ongoing information about for-profit organizations. We do publish news of business launches, but nothing that could be considered advertising. The primary venue for business information is our monthly Information Table at the meeting. The WPF Board has also recently approved an advertising page in the monthly newsletter. Another article describes availability and rates.
4. In what could be considered an exception to (3) above -- we do publish job opportunities that exist in members' companies. If your group is looking for a new engineer, administrative assistant, loan officer, or whatever, let me know and we can circulate that news in News Of Our Sisters. Between members and those whom members know, there is a large population of potential candidates out there --and what better recommendation than from another WPF member. Likewise, if you are looking for a new position, you are welcome to share this news in News Of Our Sisters. No resumes, but a very brief description of what you're looking for would be appropriate.

WPF Foundation Fundraiser is a Fun and Practical Way to Raise Funds and Create Easy, Delicious Meals for your Family

Paula Pile

"Let's Dish", a Greensboro business with a woman co-owner, is going to be the site of a Dish for a Cause party. Mark your calendar for Sunday July 8 at 3 PM and be ready to prepare a few or all of the meals for your family for a month. Let's Dish is an easy meal preparation business where you sign up ahead of time on line and select the dishes that you want to prepare. They do all the shopping and the cleanup. You leave with delicious meals prepared for your family. At our dish for the WPF foundation party, you'll also have the company of up to 24 other WPF sisters and receive a free frozen peanut butter pie. Plus one lucky WPFer will receive a gift certificate for \$25 as a door prize. We'll also have good snacks. The most exciting thing is that ten percent of the proceeds will go to our WPF Foundation!

Please go to www.letsdish.com and sign up now. Click on "Sign Up for an In-Store Session," select Greensboro as location and click through calendar to July. Then it's easy to click on the WPF party on July 8 and sign up. You can register to prepare four, eight or twelve delicious dishes. Each dish serves 6 or can be split to make two meals serving three. The food is good, fresh and healthy; the company is great, join us on July the eighth.

"My husband and I first heard about Let's Dish on The Good Morning Show. Based on his suggestion, I tried Let's Dish eight months ago and I'm very glad that we did. We save money because we eat out less, we no longer have food waste in the fridge and we're now eating healthy and delicious meals. Dishing has been the best change we've made to our lives in the last year. Please feel free to contact me with any questions." Paula Pile ImagoLady@aol.com

FOUNDATION BUZZ

The WPF Foundation celebrated grant recipients at our May meeting. It was also our pleasure to recognize our Mothers, Mentors and Best Friends Forever, both present and with us in spirit.

The grants we're able to provide this year are a tribute to our membership's great spirit of giving and in leaving a legacy for the future.

We looked at how fruitful our past grants have been to non-profits engendering leadership skills in young women. We heard rich stories from previous grant recipients and their thanks were clearly heartfelt.

In total the WPF Foundation is awarding \$9,200 to the following four organizations for their programs:

Women in Power Forum – Kids Vote of NC

-- enables young women to meet, question and learn from female elected officials.

Points of Light Youth Leadership Institute – YWCA –

-- National program incorporating a curriculum designed by the Center for Creative Leadership. Training on community needs analysis, goal setting, team building, project planning & decision making; culminates in a community service project.

Girl Scout Gold Award Scholarship

-- given to an outstanding Girl Scout with leadership qualities.

NCCJ 'Anytown' Scholarships

-- Five young Greensboro women receive "WPF Leaders of the Future" scholarships to this week-long residential program that teaches a deeper understanding of diversity.

The Peggy Wilkes Scholarship Award in Textiles at UNCG, started by WPF, continues as an endowed program.

In addition, we were able to present to the membership results of our past performance and to announce the 2007 goal: \$22,000. This goal represents an 8% increase from the total donated in 2006.

During and since the May meeting, 47 individuals have pledged or given the Foundation a total of \$9,000.00, 41 % of our 2007 goal.

We want WPF members to join us in building these connections. Please make your annual pledge in June to join the list of supporters on our Honor Roll.

2007 HONOR ROLL



WOMEN'S PROFESSIONAL FORUM FOUNDATION

Nurturing Girls to Be Tomorrow's Leaders

The WPF Foundation is proud to announce the first listing of those who've donated to the Foundation in 2007 as this newsletter goes to "press." Gifts from a total of 44 of our members and friends have made the first significant impact toward reaching our 2007 goal. We're asking that every one of our members helps out with some donation toward "Nurturing Girls to be Tomorrow's Leaders".

THANK YOU from the bottoms of our hearts and the hearts of all the young women who have and will benefit from our grants!

Who's Who

\$300+

Darlene Ball	
Laura Stroupe Barrier	In Honor of Her Mother Doris Raper
Janet Ward Black	In Honor of Her Mother, Fran Holland
Patricia Boswell	In Memory of Her Mother, Catharine E. Boswell
Linda Carlisle	
Leslie Davis	
Jeri D'Lugin	In Memory of Betty Geraci
Maureen Hartigan	In Memory of Ann Umstead and Her Mother Doris Hartigan
Denny Kelly	In Honor of Her Mother Fran Walls
Madge Megliola	In Honor of Her Sister Margaret Riggins
Judy Miller	In Memory of Betty Geraci
Meryl Mullane	In Honor of Darlene Ball & Gloria Thompson
Gloria W. Thompson	In Honor of Colleagues on the WPF Board
Estate of Adele Wallace	Adele Wallace's bequest to WPF (Gloria Thompson's mother)
Peggy Ward	In memory of Peggy Wilkes; In honor of her mother, Lori Hendrix, and her mother-in-law, Pattie Ward Miller
Jacqueline Wieland	In Honor of Her Mother Mary L. Taylor

Power Partners

\$200 - 299

Beverley Gass	In Honor of Her Mother Mildred Hughes Gass
Kristin Landrum	In Memory of Ann Umstead
Marcy McHenry	In Memory of Her Grandmother
Valerie McMurray	In memory of her mother, Mary Lou McMurray
Margie Motsinger	In Honor of her Sister, Nancy Prairie
Michele Smith	In Memory of Her Mother Dorothy Glenham & In Honor of Her Sister, Lynette Fairlamb

Future Shapers***\$100 - 199***

Treana Bowling

Mary Ann Contogiannis

Sandy Doyle-Jones

In Honor of Ellen Contogiannis

Jeanie Duncan

In Memory of Betty Geraci

Martha Faw

Anna Fesmire

In Honor of Fran Dils

Maureen Jarrell, M.D.

In Honor of Janet Ward Black

Sue Kennedy

Ann Lynch

In Memory of her mother Mary Imelda O'Brien Lynch

Sandra Mayfield

Parish McKinney

Brenda Morris

In honor of her mother, Edith Allen

Paula Pile

In Honor of Yolanda Craft

Joyce Richman

Joann Shaw

Faye Shoffner

Patricia Vedder

In Memory of Her Mother, Margaret Vedder & In Honor of Her Sister, Sheila Vedder

Dale Walker

Penny Whiteheart

Carol Williams-Gilbert

In Memory of Her Mother Martha Harwell Williams

Ruth Wooten

In Memory of Her Mother & Sister

Friends to the Future***\$1 - 99***

Kathleen Grumblatt

Kate Morrow

In Honor of Darlene Ball

Jeni Powell

In Honor of Emily Welch

Kay E. Reardon

In Memory of Betty Geraci

Donna Riechmann

Bonnie Stellfox

In honor of her mother, Barbara Vaughan

Janet Stenersen

Liz Summers

The WPF Foundation Fundraiser*Bonnie Ferguson*

The way this will work is, if you bring in your empty ink cartridges, I will donate \$1.00 to the foundation for each cartridge. If you get a refilled cartridge, then I will donate a percentage of the sale to the foundation for each cartridge. Look at the fundraiser price list on the following page.

	You Pay to Cartridge Factory	Foundation Keeps		You Pay to Cartridge Factory	Foundation Keeps
HP BLACK CARTRIDGES			18C0065 "65"	18.99	5.69
HP 51626 "26"	\$14.99	\$4.49	12A1985 "85"	24.99	7.49
HP 51629 "29"	15.99	4.79	18L0000 "88"	18.99	5.69
HP 8614 "20"	15.99	4.79	DELL BLACK CARTRIDGES		
HP 8727 "27"	9.99	2.99	A920/TO529	14.99	4.49
HP 8866 "56"	9.99	2.99	7Y743/X0502	14.99	4.49
HP 6815 "15"	10.99	3.29	T0601/J740B	14.99	4.49
HP 51645 "45"	15.99	4.79	M4640	14.99	4.49
HP 9362 "92"	9.99	2.99	N5878	10.99	3.29
HP 8765 "94"	10.99	3.29	FF875	10.99	3.29
HP 8767 "96"	15.99	4.79	R5956	14.99	4.49
HP "21"	8.99	2.69	T5480	12.99	3.89
HP "98"	18.99	5.69	K1147	24.99	7.49
HP COLOR CARTRIDGES			T0722	24.99	7.49
HP 8728 "28"	9.99	2.99	J5566	12.99	3.89
HP 6657 "57"	17.99	5.39	K1143	15.99	4.79
HP 51641 "41"	16.99	5.09	K1044	16.99	5.09
HP 6625 "25"	15.99	4.79	DELL COLOR CARTRIDGES		
HP 1823 "23"	17.99	5.39	A920/TO530 Color	17.99	5.39
HP 8678A "78A"	27.99	8.39	7Y745/X0504	17.99	5.39
HP 6578D "78D"	15.99	4.79	T0602/J740C	17.99	5.39
HP 51625	14.99	4.49	4646	17.99	5.39
HP 51649 "49"	16.99	5.09	T5482	12.99	3.89
HP 9361 "93"	10.99	3.29	J5567	12.99	3.89
HP 8766 "95"	13.99	4.19	R5974	15.99	4.79
HP 9363 "97"	17.99	5.39	N5882	12.99	3.89
HP "22"	10.99	3.29	FF873	12.99	3.89
LEXMARK BLACK CARTRIDGES			K1017	16.99	5.09
Lexmark 12A1970 "70"	15.99	4.79	K1145	18.99	5.69
Lexmark 17G0050 "50"	16.99	5.09	COMPAQ BLACK CARTRIDGES		
Lexmark 13400	17.99	5.39	Compaq 337714	15.99	4.79
Lexmark 10N0016 "16"	15.99	4.79	Compaq 337709	15.99	4.79
Lexmark 17	10.99	3.29	COMPAQ COLOR CARTRIDGES		
Lexmark 18L0032 "82"	15.99	4.79	Compaq 33770	18.99	5.69
Lex 1382050	22.99	6.89	Compaq 337715	18.99	5.69
Lex 18C0032 "32"	10.99	3.29	SHARP BLACK CARTRIDGES		
Lex 18C0034 "34"	12.99	3.89	Sharp UX22BC	15.99	4.79
Lex 16G0055 "55"	14.99	4.49	Sharp AJ-C50B	15.99	4.79
5M2971 "71"	12.99	3.89	Sharp UXC70B	15.99	4.79
2A1975 "75"	22.99	6.89	SHARP COLOR CARTRIDGES		
LEXMARK COLOR CARTRIDGES			Sharp UXC70B	15.99	4.79
Lexmark 12A1980 "80"	18.99	5.69	Sharp UX27CC	18.99	5.69
Lexmark 17G0060 "60"	17.99	5.39	Sharp AJ-C50C	18.99	5.69
Lexmark 15M0120 "20"	18.99	5.69	XEROX BLACK CARTRIDGES		
Lexmark 10N0026 "26"	17.99	5.39	Xerox 8R788	15.99	4.79
Lexmark 27 "27"	10.99	3.29	Xerox 8R7879	15.99	4.79
Lexmark 18L0042 "83"	18.99	5.69	XEROX COLOR CARTRIDGES		
Lex 13619	18.99	5.69	Xerox 8R712591	18.99	5.69
Lex 1382080	18.99	5.69	Xerox 8R7880	18.99	5.69
18L0009 "88"	18.99	5.69			
18C0781 "1"	18.99	5.69			
15M0120 "20"	18.99	5.69			
15M0125 "25"	18.99	5.69			
18C0033 "33"	12.99	3.89			
18C0035 "35"	16.99	5.09			